

Message Text

UNCLASSIFIED

PAGE 01 KARACH 00312 060923Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 DRC-01 /021 W
-----082407 061004Z /12/17

R 240635Z MAY 78
FM AMCONSUL KARACHI
TO USDOC WASHDC
INFO SECSTATE WASHDC 3449
AMCONSUL LAHORE

UNCLAS KARACHI 312

C O R R E C T E D C O P Y (MRN 312 VICE 313)

REF: KARACHI 2522

FOLLOWING SENT ACTION USDOC WASHDC INFO ISLAMABAD FROM KARACHI
19JAN78

QUOTE KARACHI 312

E.O. 11652: N/A
TAGS: BBSR, PK

SUBJECT: WTDR/FTI: INDUSTRIAL CONTRACTING AND TRADING COMPANY

REK: USDOC 00032

1. PAKISTAN
OFFICE USE: 2. 535 3. 0050100 4. 02
5. INDUSTRIAL CONTRACTING AND TRADING COMPANY
6. 16. GULSHAN TERRACE, M.A. JINNAH ROAD, P.O. BOX 549
7. KARACHI, PAKISTAN
8. CONTACT: ARSHAD HASAN KHAN
9. TITLE: GENERAL MANAGER
OTHER OFFICIALS ARE: M. OBaidULLAH
PARTNER

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10. PHONE: 212021 11. TELEX: NONE
12. CABLE: "KLUBECPAK"
13. ESTABL: 1965 14. EMPL: 12 15. SIZE: MEDIUM
16. REPUTATION: Y-GOOD 17. RPT. DATE: 1/19/78
OFFICE USE: 18. NA 19. NA 20. NA 21. NA 22. NA
23A. 34297/235 AGT. DIST. IMP. MARINE HARDWARE
23B. 28163/235 AGT. DIST. IMP. PAINTS

23C. 28193/235 AGT. DIST. IMP. INORGANIC CHEMICALS

23D. 29920/235 AGT. DIST. IMP. GREASES

23E. 32933/235 AGT. DIST. IMP. PACKING AND SEALING DEVICES

24. FOREIGN SALES: U.S.A. 30PERCENT; U.K. 20PERCENT; W. GERMANY 30PERCENT; OTHERS 20PERCENT.

25. FINANCIAL REFS: GRINDLAYS BANK LIMITED, I.I. CHUNDRIGAR ROAD, KARACHI.

26. TRADE REFS: DREW AMEROID INTERNATIONAL CORPORATION, P.O. BOX 244, PARSIPPANY, N.J. 07054.

27. FOREIGN FIRMS REPRESENTED: DREW AMEROID INTERNATIONAL, CORP. P.O. BOX 244, PARSIPPANY, N.J. 07054, EXCL. ACQD. 1974 (MACHINE WATER TREATMENT); RONNINGEN-PETTER, DOVER CORP/RONNINGEN-PETTER DIVISION, PORTAGE, MICHIGAN, 49081 EXCL. ACQD. 1975 (LIQUID FILTEC); KLUBER LUBRICATION MUNICHEN KG., W. GERMANY, EXCL. ACQD. 1967 (INDUSTRIAL GREASE); THE BELDAM PACKING AND RUBBER CO., LTD., LONDON, EXCL. ACQD. 1972 (RUBBER PACKINGS); SAPAG, FRANCE, EXCL. ACQD. 1975 (FITTINGS FOR STEEL VALVES).

28. POST EVALUATION: INDUSTRIAL CONTRACTING AND TRADING COMPANY IS A PARTNERSHIP WHICH OPERATES FROM ITS FAIRLY WELL EQUIPPED OFFICES LOCATED IN A PRINCIPAL MARKETING AREA OF KARACHI. COMPANY HANDLES LUBRICANTS, PAINTS, CHEMICALS, PACKAGE AND OTHER MISCELLANEOUS STORES FOR MERCHANT MARINE. COMPANY ACTS AS AN INDENT SALES AGENT AND MANUFACTURERS' REPRESENTATIVE HANDLING INDUSTRIAL GREASES, CHEMICALS AND RUBBER PACKINGS AND JOINTING FOR SHIPS. EMPLOYS 12 INCLUDING 3 TECHNICAL PERSONNEL AND FOUR SALESMEN. WORKING CAPITAL IS CLAIMED AT DOLLARS 45,000 AND ANNUAL UNCLASSIFIED

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SALES DOLLARS 260,000. COMPANY PARTNERS ARE EXPERIENCED AND RESOURCEFUL. IT APPEARS TO ENJOY A GOOD REPUTATION IN LOCAL TRADE AND FINANCIAL CIRCLES. RECOMMENDED AS SUITABLE FOR ESTABLISHING BUSINESS RELATIONSHIP.

29. PREP BY: A.S. ZUBERI APPR: GARY D. DEVIGHT
SIGNED MOORE UNQUOTE
ROSSELOT

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: WORLD TRADE DIRECTORY REPORTS
Control Number: n/a
Copy: SINGLE
Draft Date: 24 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978KARACH00312
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Expiration:
Film Number: D780235-1047
Format: TEL
From: KARACHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780525/aaaaauqu.tel
Line Count: 101
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6f65c397-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 KARACHI 2522
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2591248
Secure: OPEN
Status: <DBA CHANGED> VJT 20040923
Subject: WTD/FTI: INDUSTRIAL CONTRACTING AND TRADING COMPANY
TAGS: BBSR, PK
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/6f65c397-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014